



Operation Characteristics - Conservative Scenario			
	Costs	Efficiencies	
# Vehicles	50	50	
Billable hours per vehicle	8	7.2	
How many days vehicles operate in a month	22	21	
Payment to the driver per hour	\$ 10.00	\$ 9.00	
Payment to the driver in extra hours	\$ 20.00		
How many Permanent drivers do you have	32	32	
How many Replacement drivers do you have	8	8	
How many hours are worked by each driver	8	7	
How many hours are worked by a Replacement Driver	4	3.6	
Average Miles Per Gallon per vehicle (MPG)	15	15	
Total amount of gallons to fill the tank	300	300	
Monthly Commercial Auto Insurance	\$ 150.00	\$ 150.00	

Differed Costs			
	Costs	Efficiencies	
Cost of GAS/DIESEL for Type 1 Trip	\$ 87.39	\$ 87.39	
Cost of GAS/DIESEL for Type 2 Trip	\$ 39.55	\$ 41.43	
Cost for the amount of vehicles doing a Type 1 Trip	\$ 349.55	\$ 349.55	
Cost for the amount of vehicles doing a Type 2 Trip	\$ 1,107.27	\$ 1,160.00	
Aproximate Monthly Costs	\$ 13,456.82	\$ 11,085.55	
FINAL MONTHLY DIFFERENCE		\$ 2,371.27	
FINAL YEAR SAVINGS		\$ 28,455.27	
		Efficiencies	18%

TYPE 1 TRIP			
	Costs	Efficiencies	
Average Miles in a typical round trip (Ontario-Las Vegas)	452	451	
Aproximate Gallons used in a typical trip	30.13	30.13	
TYPE 2 TRIP			
Average Miles in a round trip (Ontario-Fontana/Pomona)	22	21	
Aproximate Gallons used in this trip	13.64	14.29	
Price per gallon for Gas/Diesel	\$ 2.90	\$ 2.90	

	INITIAL INVESTMENT	SAVINGS	DIFFERENCE
VALUE FOR YOUR INVESTMENT	\$ 19,493.50	\$ 28,455.27	\$ 8,961.77
EFFICIENCIES		18%	
MAN-HOURS SAVINGS		50%	
ROI IN 1 YEAR		8%	
		Direct ROI in 1st year	31%